** PUBLIC DISCLOSURE COPY **

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A I	or the 2	2020 calendar year, or tax year beginning $$ JUL $1,$ 2020 and ending	JUN 30,	2021	
В	Check if	C Name of organization	D Employer	identific	cation number
a	pplicable:	GREAT PLAINS INSTITUTE FOR SUSTAINABLE			
	Address change	DEVELOPMENT, INC.			
	Name change	Doing business as	41-1	92112	26
	Initial return	Number and street (or P.O. box if mail is not delivered to street address) Room/s	uite E Telephone	number	
	Final return/	2801 21ST AVE S 220		278-	
	termin- ated	City or town, state or province, country, and ZIP or foreign postal code	G Gross receipts	s \$	8,891,636.
	Amended return		H(a) Is this a	group re	eturn
	Applica- tion	F Name and address of principal officer: ROLF NORDSTROM			? Yes X No
	pending	SAME AS C ABOVE			cluded? Yes No
1 7	Tax-exen	npt status: $X = 501(c)(3)$ $= 501(c)($) $= (insert no.)$ $= 4947(a)(1)$ or $= (insert no.)$			list. See instructions
J١	Nebsite	▶ BETTERENERGY.ORG	H(c) Group e	xemptio	n number
K	orm of o	rganization: X Corporation	ear of formation: 1	997 N	1 State of legal domicile: MN
Pa	art I	Summary			
	1 B	riefly describe the organization's mission or most significant activities: TRANSFOR	MING THE I	ENERO	SY SYSTEM
Governance	т	O BENEFIT THE ECONOMY AND ENVIRONMENT.			
ja Ja	2 C	heck this box if the organization discontinued its operations or disposed of m	ore than 25% of its	s net ass	ets.
Ve	3 N	umber of voting members of the governing body (Part VI, line 1a)		з	8
Ğ	4 N	umber of independent voting members of the governing body (Part VI, line 1b)			8
တို		otal number of individuals employed in calendar year 2020 (Part V, line 2a)			46
/itie		otal number of volunteers (estimate if necessary)			4
Activities &		otal unrelated business revenue from Part VIII, column (C), line 12			0.
_ <		et unrelated business taxable income from Form 990-T, Part I, line 11			0.
			Prior Year		Current Year
Φ	8 C	ontributions and grants (Part VIII, line 1h)	7,493,	234.	8,551,895.
ğ	9 P	rogram service revenue (Part VIII, line 2g)	405,	007.	336,666.
Revenue	10 In	vestment income (Part VIII, column (A), lines 3, 4, and 7d)	2,	414.	3,075.
Œ		ther revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		0.	0.
	l	otal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	7,900,	655.	8,891,636.
	13 G	rants and similar amounts paid (Part IX, column (A), lines 1-3)		0.	0.
	14 B	enefits paid to or for members (Part IX, column (A), line 4)		0.	0.
ý	15 S	alaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	3,201,	294.	3,571,378.
Expenses	16a P	rofessional fundraising fees (Part IX, column (A), line 11e)		0.	0.
be	b To	otal fundraising expenses (Part IX, column (D), line 25) 587,921.			
û	17 0	ther expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	3,214,		3,272,393.
	18 To	otal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	6,416,		6,843,771.
		evenue less expenses. Subtract line 18 from line 12	1,484,	440.	2,047,865.
Net Assets or			Beginning of Curre		End of Year
sets	20 To	otal assets (Part X, line 16)	7,022,		9,896,004.
t As	21 T	otal liabilities (Part X, line 26)	883,		1,709,180.
	22 N	et assets or fund balances. Subtract line 21 from line 20	6,138,	959.	8,186,824.
		Signature Block			
		es of perjury, I declare that I have examined this return, including accompanying schedules and sta	•		knowledge and belief, it is
true	, correct,	and complete. Declaration of preparer (other than officer) is based on all information of which prep	arer has any knowled	ge.	
		PUBLIC DISCLOSURE COPY			
Sig	ո Մ	Signature of officer	Date		
Her	е]	ROLF NORDSTROM, PRESIDENT			
	<u> </u>	Type or print name and title	I Data		
_		Print/Type preparer's name Preparer's signature	Date	Checkif	PTIN
Paid		ARC COLIN MARC COLIN	05/04/22		
		irm's name CARPENTER, EVERT & ASSOCIATES, LTD.	Firm's	S EIN 🕨	41-1534805
Use	Only F	irm's address 7760 FRANCE AVE S, SUITE 940		, -	EO\ 004 000E
		BLOOMINGTON, MN 55435	Phone	no. (9	52) 831-0085
May	the IRS	discuss this return with the preparer shown above? See instructions		<u></u>	X Yes No

Ра	Statement of Program Service Accomplishments
_	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission: THE GREAT PLAINS INSTITUTE'S (GPI) MISSION IS TO TRANSFORM THE ENERGY
	SYSTEM TO BENEFIT THE ECONOMY AND ENVIRONMENT.
	SISIEM TO BENEFIT THE ECONOMI AND ENVIRONMENT.
	Did the average time and adults are significant average as signed during the average highest and the
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes X No
•	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?
_	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$ 2,339,427. including grants of \$) (Revenue \$) (Revenue \$)
	CARBON MANAGEMENT
	DOGGII DUDI G MODAY DDOVIDE MUE VAGM NA TODIMY OF OUR DIREMPLOIMY
	FOSSIL FUELS TODAY PROVIDE THE VAST MAJORITY OF OUR ELECTRICITY,
	HEATING/COOLING AND TRANSPORTATION FUEL (87% GLOBALLY) AND WILL LIKELY
	CONTINUE TO PLAY A SIGNIFICANT ROLE FOR DECADES. YET BURNING COAL, OIL,
	AND NATURAL GAS IS ALSO A PRIMARY CAUSE OF GLOBAL WARMING AND CLIMATE
	CHANGE, AND A RANGE OF OTHER UNINTENDED AND NEGATIVE OUTCOMES. GPI
	WORKS TO DEVELOP MARKET-BASED STRATEGIES FOR REDUCING HARMFUL FOSSIL
	FUEL EMISSIONS AND EFFECTIVE TRANSITION STRATEGIES FOR INDUSTRIES AND
	COMMUNITIES THAT DEPEND ON FOSSIL FUELS. FOCUS AREAS INCLUDE: EXPANDING
	EDUCATION, DIALOGUE AND OUTREACH ON FEDERAL CARBON REGULATION
	IMPLEMENTATION BY CONVENING AND FACILITATING THE STAKEHOLDER GROUPS OF
4b	(Code:) (Expenses \$1,048,232. including grants of \$) (Revenue \$) (Revenue \$)
	ELECTRICITY
	ODI ENVICTONO AN ECONOMY MUAM TO INCREACINGLY ELECTRIFIED / INCLUDING
	GPI ENVISIONS AN ECONOMY THAT IS INCREASINGLY ELECTRIFIED (INCLUDING
	TRANSPORTATION AND HEATING), AND AN ENERGY SYSTEM THAT RELIES HEAVILY
	ON RENEWABLE RESOURCES (WIND, SOLAR, HYDRO, BIOMASS, GEOTHERMAL) AND A
	ROBUST TRANSMISSION SYSTEM THAT CAN MOVE CLEAN ELECTRICITY FROM ONE PART OF THE COUNTRY TO ANOTHER. AN ELECTRIC GRID DESIGNED FOR CENTRAL
	STATION POWER PLANTS AND A SIGNIFICANT SHORTAGE OF REGIONAL
	TRANSMISSION LINES THAT CAN MOVE LARGE AMOUNTS OF REMOTE RENEWABLE
	ENERGY HAVE BECOME KEY BARRIERS TO MEETING MORE OF OUR ENERGY NEEDS
	WITH RENEWABLE RESOURCES (E.G., WIND AND SOLAR). GPI'S FOCUS AREAS
	INCLUDE: 1) WORKING WITH THE MIDCONTINENT INDEPENDENT SYSTEM OPERATOR
4-	(Code:) (Expenses \$
40	COMMUNITIES
	COMMONITIED
	LAWRENCE LIVERMORE NATIONAL LAB ESTIMATES MORE THAN 50% OF THE ENERGY
	PRODUCED IN THE UNITED STATES IS WASTED SOMEWHERE ALONG THE LINE, FROM
	PRODUCTION AND DISTRIBUTION TO CONSUMPTION. GPI IS COMMITTED TO MORE
	EFFICIENTLY USING ALL FORMS OF ENERGY. FOCUS AREAS INCLUDE THE ENERGY
	USE IN COMMUNITIES AND THE INDUSTRIAL SECTOR, WORKING WITH THE
	MIDWEST'S GRID OPERATOR ON BETTER MARKET RULES FOR ENERGY EFFICIENCY,
	AND NEW FINANCING MECHANISMS TO INCREASE INVESTMENT IN ENERGY
	EFFICIENCY. CITIES ARE A KEY FOCUS BECAUSE COLLECTIVELY THEY ARE BIG
	ENOUGH TO MATTER AND SMALL ENOUGH TO ADOPT NEW IDEAS AND TECHNOLOGIES
	RELATIVELY QUICKLY. GPI'S GOAL IS TO MAKE IT THE NORM FOR COMMUNITIES
A1	
40	Other program services (Describe on Schedule O.)
	(Expenses \$ 790,500 ⋅ including grants of \$) (Revenue \$ 1,500 ⋅) Total program service expenses ► 5,176,348 ⋅
40	Total program service expenses 5,176,346.
	Form 990 (2020)

Form 990 (2020) DEVELOPMENT,
Part IV Checklist of Required Schedules

	•		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4	Х	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		X
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e		X
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	X	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		<u>X</u>
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			,.
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		<u> </u>
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		<u> </u>
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			,,
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		<u> </u>
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			\ _{3,7}
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			\ \ •
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			177
	complete Schedule G, Part III	19		X
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			_ v
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	l	X

_	GREAT PLAINS INSTITUTE FOR SUSTAINABLE A1 1	1921126	_	
Par	990 (2020) DEVELOPMENT, INC. 41-1 TIV Checklist of Required Schedules (continued)	1921120	Р	age 4
Fai	Checklist of Required Schedules (continued)			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III			X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J		X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the	э		
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?			
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes." complete			
	Schedule L. Part I	25b		Х
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		x
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% contro	lled		
	entity (including an employee thereof) or family member of any of these persons? <i>If</i> "Yes," <i>complete Schedule L, Part III</i>	I		x
20	, , ,			
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? f	00-		l 🕶
	"Yes," complete Schedule L, Part IV	I		X
	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If			\ ₃₇
	"Yes," complete Schedule L, Part IV			X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M			X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M			X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34		X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization			
	If "Yes," complete Schedule R, Part V, line 2			Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide evaluations in Schedule O for Part VI lines 11b and 192			

Note: All Form 990 filers are required to complete Schedule O t V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response or note to any line in this Part V						
					Yes	No	
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a	25				
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b	0				
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming						
	(gambling) winnings to prize winners?			10	x		

032004 12-23-20

Form 990 (2020) DEVELOPMENT, INC.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

	to a state ment of the state of				Vaa	N _a		
22	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,	I	1		Yes	No		
Zu	filed for the calendar year ending with or within the year covered by this return	2a	46					
b	If at least one is reported on line 2a, did the organization file all required federal employment tax return			2b	х			
-	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e -file (see instructions							
За	Did the averagination have unrelated hydrogen areas in a second of \$1,000 an areas devices the years.	,		За		Х		
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule			3b				
	At any time during the calendar year, did the organization have an interest in, or a signature or other a							
	financial account in a foreign country (such as a bank account, securities account, or other financial a		-	4a		Х		
b	If "Yes," enter the name of the foreign country							
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Ad	ccoun	ts (FBAR).					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?			5a		X		
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction	ction?		5b		X		
С	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			5c				
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	e orga	nization solicit					
	any contributions that were not tax deductible as charitable contributions?			6a		<u>X</u>		
b	If "Yes," did the organization include with every solicitation an express statement that such contribution	ons or	gifts					
	were not tax deductible?			6b				
7	Organizations that may receive deductible contributions under section 170(c).					37		
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser	vices p	rovided to the payor?	7a 		_X_		
			does at	7b				
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	•		7.		Х		
٦	to file Form 8282?	7d	I	7c		Λ		
d	If "Yes," indicate the number of Forms 8282 filed during the year Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit or		l +2	7e		Х		
e f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra			7 6		X		
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo		99 as required?	7g				
h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?								
8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the								
sponsoring organization have excess business holdings at any time during the year?								
9	Sponsoring organizations maintaining donor advised funds.							
а	Did the sponsoring organization make any taxable distributions under section 4966?			9a				
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?			9b				
10	Section 501(c)(7) organizations. Enter:		1					
а	Initiation fees and capital contributions included on Part VIII, line 12	10a						
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b						
11	Section 501(c)(12) organizations. Enter:	ı	ı					
а	Gross income from members or shareholders	11a						
b	Gross income from other sources (Do not net amounts due or paid to other sources against							
	amounts due or received from them.)	11b						
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	1	? 	12a				
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b						
13	Section 501(c)(29) qualified nonprofit health insurance issuers. Is the organization licensed to issue qualified health plans in more than one state?			13a				
а	Note: See the instructions for additional information the organization must report on Schedule O.			ısa				
b	Enter the amount of reserves the organization is required to maintain by the states in which the							
~	organization is licensed to issue qualified health plans	13b						
С	Enter the amount of reserves on hand	13c						
				14a		X		
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedul			14b				
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner							
	excess parachute payment(s) during the year?			15		X		
	If "Yes," see instructions and file Form 4720, Schedule N.							
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment	t incor	ne?	16		<u>X</u>		
	If "Yes," complete Form 4720, Schedule O.				000			
				Form	990	(2020)		

DEVELOPMENT. INC. 41-1921126 Form 990 (2020) Part VI | Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management Yes No 8 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. 8 **b** Enter the number of voting members included on line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other Х officer, director, trustee, or key employee? 2 Did the organization delegate control over management duties customarily performed by or under the direct supervision 3 of officers, directors, trustees, or key employees to a management company or other person? 3 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 Did the organization become aware during the year of a significant diversion of the organization's assets? Did the organization have members or stockholders? 6 Х 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or Х more members of the governing body? 7a b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: Х 8a **b** Each committee with authority to act on behalf of the governing body? Х 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes." provide the names and addresses on Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		Х
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a		X
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b		
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe			
	in Schedule O how this was done	12c		
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
b	Other officers or key employees of the organization	15b	X	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed ►MN , IA , ND , SD , WI , IL
- 18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 - X Own website X Another's website X Upon request Other (explain on Schedule O)
- Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20 State the name, address, and telephone number of the person who possesses the organization's books and records THE ORGANIZATION 612-278-7157

2801 21ST AVE S, NO. 220, MINNEAPOLIS, MN 55407

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

(A) Name and title	(B) Average hours per	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation	(E) Reportable compensation	(F) Estimated amount of
	week (list any hours for related organizations below line)	Individual trustee or director	In stit utional trustee	Officer	Key employee	Highest compensated employee	Former	from the organization (W-2/1099-MISC)	from related organizations (W-2/1099-MISC)	other compensation from the organization and related organizations
(1) ROLF NORDSTROM	40.00								_	
PRESIDENT & CEO				Х				193,130.	0.	17,490.
(2) DOUGLAS SCOTT	40.00								_	
VICE PRESIDENT					Х			162,560.	0.	7,200.
(3) DEBORAH KARASOV COO	40.00				х			159,729.	0.	13,950.
(4) BRAD CRABTREE	40.00									
VICE PRESIDENT					Х			158,184.	0.	15,698.
(5) BRENDAN JORDAN	40.00							·		
VICE PRESIDENT						X		111,174.	0.	10,997.
(6) BRIAN ROSS	40.00									-
VICE PRESIDENT						Х		102,362.	0.	9,876.
(7) JESSIE STOLAK	40.00									
MANAGER						Х		100,800.	0.	3,336.
(1) WILL KAUL	10.00									
CHAIR		Х		Х				0.	0.	0.
(2) AMY SKOCZLAS COLE	10.00									
VICE CHAIR		Х		Х				0.	0.	0.
(3) DOUG JAEGER	10.00									
TREASURER		Х		Х				0.	0.	0.
(4) PRITI PATEL	5.00									
SECRETARY		Х		Х				0.	0.	0.
(5) JESSICA HELLMAN	5.00								_	_
DIRECTOR		Х						0.	0.	0.
(6) WINTHROP A. ROCKWELL	15.00	 							_	_
DIRECTOR		Х						0.	0.	0.
(7) SATISH JAYARAM	5.00									
DIRECTOR		Х	_			_		0.	0.	0.
(8) DEIDRE SANDERS	5.00								_	
DIRECTOR	F 00	Х	_			_		0.	0.	0.
(9) DAN O'NEILL	5.00	٠,							_	_
DIRECTOR		Х						0.	0.	0.
		-								
										Form 990 (2020)

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Part	Section A. Officers, Directors, Trust	tees, Key Emp	oloy	ees,	and	Hi ₉	ghes	t C	ompensated Employee	s (continued)				
	(A)	(B)	(B) (C)						(D)	(E)		(F)		
	Name and title	Average	Position (do not check more than one					one	Reportable	Reportable	.	Es	timate	∍d
		hours per	box, unless person is both an officer and a director/trustee)			is both	an	compensation	compensation	- 1	an	of		
		week		Ler an	lu a u	recic	Jirus	iee)	from	from related			other	
		(list any hours for	irecto						the	organization			pensa	
		related	ordi	tee			sated		organization (W-2/1099-MISC)	(W-2/1099-MIS	SC)		om th	
		organizations	ruste	l trus		e e	npeu		(88-2/1099-181130)			•	anizat d relat	
		below	dual t	rtio na	_	nploy	st cor	100					anizati	
		line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former				o, g.	ai iiLati	0110
			-											
1b	Subtotal	l						—	987,939.		0.	7	8,5	47.
	Total from continuation sheets to Part VII							•	0.		0.			0.
	Total (add lines 1b and 1c)							•	987,939.		0.	7	8,5	
	Total number of individuals (including but no							o re	eceived more than \$100,	000 of reportable	 e		-	
	compensation from the organization								•	•				7
													Yes	No
3	Did the organization list any former officer,	director, truste	ee, k	еу е	empl	loye	e, or	hig	hest compensated empl	oyee on				
	line 1a? If "Yes," complete Schedule J for so	uch individual									[3		X
	For any individual listed on line 1a, is the su													
	and related organizations greater than \$150	0,000? If "Yes,	" co	mple	ete S	Sche	edule	Jf	or such individual			4	X	
5	Did any person listed on line 1a receive or a	ccrue compen	sati	on fr	om	any	unre	elate	ed organization or individ	lual for services				
	rendered to the organization? If "Yes," com	plete Schedule	e J f	or su	ıch <u>ı</u>	oers	on .					5		X
Sect	ion B. Independent Contractors													
1	Complete this table for your five highest cor	mpensated ind	lepe	nder	nt co	ontra	actor	s th	nat received more than \$	100,000 of comp	oensat	ion fro	om	
	the organization. Report compensation for t	the calendar ye	ear e	ndir	ng w	ith c	or wi	thin 1	the organization's tax ye	ear.				
(A)									(B)	-m.i.o.o.	^	(C) Compensation		
	Name and business	address						\dashv	Description of s	ervices	C	ompe	nsatio	n
CLE	AN AIR TASK FORCE													

114 STATE STREET, BOSTON, MA 02109 PROGRAM CONSULTING 210,350. RIVERWIND CONSULTING 175,125. 7306 PONDEROSA DRIVE, HORACE, ND 58047 PROGRAM CONSULTING BROWN BROTHERS ENERGY AND ENVIRONMENT, 7601 WEST MERCER WAY, MERCER ISLAND, WA PROGRAM CONSULTING 167,000. CENTER FOR CLIMATE AND ENERGY SOLUTIONS 3100 CLARENDON BLVD, ARLINGTON, VA 22201 PROGRAM CONSULTING 167,000. RENEWPR PO BOX 53154, WASHINGTON , DC 20009 PROGRAM CONSULTING 152,250. Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

Form 990 (2020) **Part VIII**

DEVELOPMENT, INC
Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII (B) (C) Revenue excluded Total revenue Related or exempt Unrelated from tax under function revenue business revenue sections 512 - 514 Contributions, Gifts, Grants and Other Similar Amounts 1a **1 a** Federated campaigns 1b **b** Membership dues c Fundraising events 1c 1d d Related organizations 1,465,923. e Government grants (contributions) 1e f All other contributions, gifts, grants, and 7,085,972. similar amounts not included above ... 1f g Noncash contributions included in lines 1a-1f **▶** 8,551,895. h Total. Add lines 1a-1f **Business Code** 327,449. 2 a CONTRACTS 327,449. 561000 Program Service Revenue b OTHER INCOME 900099 9,217. 9,217. f All other program service revenue 336,666. g Total. Add lines 2a-2f Investment income (including dividends, interest, and 3,075. 3,075 other similar amounts) Income from investment of tax-exempt bond proceeds 5 Royalties (i) Real (ii) Personal 6 a Gross rents 6b **b** Less: rental expenses ... c Rental income or (loss) d Net rental income or (loss) (i) Securities (ii) Other 7 a Gross amount from sales of assets other than inventory 7a b Less: cost or other basis and sales expenses 7b Other Revenue c Gain or (loss) ______7c d Net gain or (loss) 8 a Gross income from fundraising events (not including \$ contributions reported on line 1c). See Part IV, line 18 **b** Less: direct expenses c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 9a **b** Less: direct expenses 9b c Net income or (loss) from gaming activities 10 a Gross sales of inventory, less returns 10a and allowances **b** Less: cost of goods sold c Net income or (loss) from sales of inventory **Business Code** 11 a d All other revenue e Total. Add lines 11a-11d 8,891,636. 336,666. 3,075. **12 Total revenue**. See instructions

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Form 990 (2020) DEVELOPMENT, Part IX Statement of Functional Expenses

	Check if Schedule O contains a respons	e or note to any line in t			X
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations				
	and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	707 041	466 021	160 412	00 405
	trustees, and key employees	727,941.	466,031.	169,413.	92,497
6	Compensation not included above to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	2 222 706	1 476 014	F2F 011	200 261
7	Other salaries and wages	2,333,786.	1,476,214.	535,211.	322,361
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)	200 206	010 775	40.000	25 511
9	Other employee benefits	298,206.	212,775.	49,920.	35,511 30,212
0	Payroll taxes	211,445.	137,671.	43,562.	30,212
1	Fees for services (nonemployees):				
а	Management				
b	Legal				
С	Accounting				
d	Lobbying				
е	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25,	2 000 102	2 500 647	240 025	EO 711
_	column (A) amount, list line 11g expenses on Sch O.)	2,889,183.	2,589,647.	240,825.	58,711
2	Advertising and promotion	111,324.	72,462.	14,326.	24,536
3	Office expenses	111,324.	12,402.	14,320.	24,550
4	Information technology				
5	Royalties	206,953.	167,756.	18,543.	20,654
6	Occupancy	6,884.	5,023.	1,739.	122
7	Travel	0,004.	3,023.	1,755.	122
8	Payments of travel or entertainment expenses				
_	for any federal, state, or local public officials Conferences, conventions, and meetings	23,289.	23,864.	-575.	
9	· · · · · · · · · · · · · · · · · ·	25,205.	25,004.	373.	
0	Interest				
1	Payments to affiliates	2,481.		2,481.	
2	Depreciation, depletion, and amortization	8,397.	7,198.	313.	886
3 4	Other expenses. Itemize expenses not covered	0,357.	,,100	313.	000
4	above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
а	EQUIPMENT AND FURNITURE	13,531.	10,857.	1,163.	1,511
b	MISCELLANEOUS	5,554.	3,716.	1,113.	725
c	TRAINING	3,310.	1,734.	1,381.	195
d	FUNDRAISING EVENT HOSPI	1,487.	1,400.	87.	
e	All other expenses	_,,-	=, = • •		
5 5	Total functional expenses. Add lines 1 through 24e	6,843,771.	5,176,348.	1,079,502.	587,921
<u></u> 6	Joint costs. Complete this line only if the organization	, , , , , , , , , ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, -,	, ,
-	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				

Form 990 (2020) Part X Balance Sheet

Fai	IL A	Balance Sheet					
		Check if Schedule O contains a response or n	ote to any	line in this Part X			
					(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing			4,016,793.	1	6,257,055.
	2	Savings and temporary cash investments		534,928.	2	535,760.	
	3	Pledges and grants receivable, net	2,329,625.	3	2,604,411.		
	4	Accounts receivable, net		133,904.	4	445,630.	
	5	Loans and other receivables from any current					
		trustee, key employee, creator or founder, sub					
		controlled entity or family member of any of th	ese perso	ns		5	
	6	Loans and other receivables from other disqua					
হ		under section 4958(f)(1)), and persons describ		6			
	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use				8	
As	9	Prepaid expenses and deferred charges			3,724.	9	20,894.
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D		157,833.			
	b	Less: accumulated depreciation	. 10b	125,579.	3,338.	10c	32,254.
	11	Investments - publicly traded securities			11		
	12	Investments - other securities. See Part IV, line		12			
	13	Investments - program-related. See Part IV, lin		13			
	14	Intangible assets		14			
	15	Other assets. See Part IV, line 11		15			
	16	Total assets. Add lines 1 through 15 (must ed			7,022,312.	16	9,896,004.
	17	Accounts payable and accrued expenses	264,253.	17	877,980.		
	18	Grants payable		18			
	19	Deferred revenue				19	
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complete				21	
es	22	Loans and other payables to any current or for					
Liabilities		trustee, key employee, creator or founder, sub					
jab		controlled entity or family member of any of the				22	150 000
_	23	Secured mortgages and notes payable to unre		· · · · · · · · · · · · · · · · · · ·	C10 100	23	150,000.
	24	Unsecured notes and loans payable to unrelat			619,100.	24	681,200.
	25	Other liabilities (including federal income tax, p					
		parties, and other liabilities not included on lin	es 17-24).	Complete Part X			
		of Schedule D			002 252	25	1 700 100
	26	Total liabilities. Add lines 17 through 25			883,353.	26	1,709,180.
ý		Organizations that follow FASB ASC 958, cl	neck here				
JCe		and complete lines 27, 28, 32, and 33.			944,490.	07	2 872 036
ala	27				5,194,469.	27	2,872,036. 5,314,788.
d B	28	Net assets with donor restrictions			3,134,403.	28	3,314,700.
Ë		Organizations that do not follow FASB ASC	958, cne	ck nere			
è		and complete lines 29 through 33.			00		
Net Assets or Fund Balances	29	Capital stock or trust principal, or current fund			29		
SSE	30	Paid-in or capital surplus, or land, building, or			30		
∋t A	31	Retained earnings, endowment, accumulated			6,138,959.	31 32	8,186,824.
ž	32	Total liabilities and not assets/fund balances			7,022,312.	33	9,896,004.
	33	Total liabilities and net assets/fund balances			1,022,312.	აა	9,090,004.

Pa	rt XI Reconciliation of Net Assets					J			
	Check if Schedule O contains a response or note to any line in this Part XI								
	Officer if ochequie o contains a response of flote to any line in this rait Ai								
1	Total revenue (must equal Part VIII, column (A), line 12)	1	8	,89	1 6	36.			
2	Total expenses (must equal Part IX, column (A), line 25)	2		,84					
3		3		$\frac{704}{704}$					
4	Revenue less expenses. Subtract line 2 from line 1 Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4		$\frac{731}{13}$					
5	Net unrealized gains (losses) on investments 5								
6	Donated services and use of facilities	6							
7		7							
8	Investment expenses Prior period adjustments	8							
_		9		0					
9						•			
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,	10	ρ	,18	6 B	21			
Pa	column (B)) rt XIII Financial Statements and Reporting	10		, 10	0,0	<u> </u>			
	<u> </u>					X			
	Check if Schedule O contains a response or note to any line in this Part XII				Yes	No			
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				100	140			
'	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule								
0-				2a		х			
Za	Were the organization's financial statements compiled or reviewed by an independent accountant?			Za					
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a							
	separate basis, consolidated basis, or both:								
	Separate basis Consolidated basis Both consolidated and separate basis			Ola	X				
D	Were the organization's financial statements audited by an independent accountant?			2b	Λ				
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,							
	consolidated basis, or both:								
	X Separate basis Consolidated basis Both consolidated and separate basis								
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the			•	Х				
	review, or compilation of its financial statements and selection of an independent accountant?			2c	^				
_	If the organization changed either its oversight process or selection process during the tax year, explain on Sche								
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	gie Audi	τ			_ v			
	Act and OMB Circular A-133?			3a		X			
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits? If the organization did not undergo the required audit or audits? If the organization did not undergo the required audit or audits? If the organization did not undergo the required audit or audits? If the organization did not undergo the required audit or audits? If the organization did not undergo the required audit or audits? If the organization did not undergo the required audit or audits?	ed audi	t						
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits			3b					

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Name of the organization

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

GREAT PLAINS INSTITUTE FOR SUSTAINABLE

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

DEVELOPMENT 41-1921126 INC. Reason for Public Charity Status. (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 X An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other n your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) No above (see instructions))

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3						
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						
Sec	ction B. Total Support		_		_	_	
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
7	Amounts from line 4						
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources						
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
11	Total support. Add lines 7 through 10						
12	Gross receipts from related activities,	etc. (see instruction	ons)			12	
13	First 5 years. If the Form 990 is for the	ne organization's fi	rst, second, third,	fourth, or fifth tax	year as a section 5	501(c)(3)	
	organization, check this box and stop						>
Sec	tion C. Computation of Publi	c Support Per	rcentage				
	Public support percentage for 2020 (li		•	* * * * * * * * * * * * * * * * * * * *		14	%
	Public support percentage from 2019					15	%
16a	33 1/3 % support test - 2020. If the o				14 is 33 1/3% or m	nore, check this bo	x and
	stop here. The organization qualifies		~				
b	33 1/3% support test - 2019. If the o				l line 15 is 33 1/3%	or more, check th	is box
	and stop here. The organization qual	•					
17a	10% -facts-and-circumstances test						
	and if the organization meets the facts			=		VI how the organiz	zation
_	meets the facts-and-circumstances te						▶∟
b	10% -facts-and-circumstances test						10% or
	more, and if the organization meets the						. —
40	organization meets the facts-and-circu						P
18	Private foundation. If the organization	n did not check a	box on line 13, 16	a, 16b, 1/a, or 17b		and see instructions	_

Schedule A (Form 990 or 990-EZ) 2020

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	quality under the tests listed by	elow, please comp	nete Part II.)				
	ndar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
	Gifts, grants, contributions, and		. ,	, ,	,	, ,	
	membership fees received. (Do not						
	include any "unusual grants.")	6550042.	4285201.	5242898.	7493234.	8551895.	32123270.
2	Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	288,098.	209,481.	93,447.	405,007.	336,666.	1332699.
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5	6838140.	4494682.	5336345.	7898241.	8888561.	33455969.
78	Amounts included on lines 1, 2, and 3 received from disqualified persons						0.
ŀ	nother than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						0.
(Add lines 7a and 7b						0.
8	Public support. (Subtract line 7c from line 6.)						33455969.
Se	ction B. Total Support						
	ndar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
	Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	2,378.	2,591.	5336345. 2,633.	7898241. 2,414.	3,075.	13,091.
ŀ	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975	2,3701	2,331.	2,033.	2,111	3,073.	13,031.
	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on	2,378.	2,591.	2,633.	2,414.	3,075.	13,091.
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)	6840518.	4497273.	5338978.	7900655.	8891636.	33469060.
14	First 5 years. If the Form 990 is for the	ie organization's fir	rst, second, third, t	fourth, or fifth tax y	ear as a section 50	01(c)(3) organizatio	on,
_							>
	ction C. Computation of Publi					<u> </u>	00.06
15	Public support percentage for 2020 (li	, (,,	• •	olumn (f))		15	99.96 %
16	Public support percentage from 2019					16	99.76 %
	ction D. Computation of Inves		_			1	0.4
	Investment income percentage for 20	•	•			17	.04 %
18	Investment income percentage from 2					18	, -
198	a 33 1/3% support tests - 2020. If the						7 is not ►X
k	more than 33 1/3%, check this box ar 33 1/3% support tests - 2019. If the	organization did n	ot check a box on	line 14 or line 19a	, and line 16 is mo	re than 33 1/3%, a	ind
00	line 18 is not more than 33 1/3%, che						. \square
20	Private foundation. If the organization	n ala not check a l	<u>box on line 14, 19a</u>	a, or 190, check th	is box and see inst	ructions	P

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7?

 If "Yes." complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No
	1		
	2		
	3a		
	3b		
	3с		
	4a		
	4b		
	4c		
	5a		
	5b		
	5c		
	6		
	7		
	8		
	9a		
	9b		
	9с		
	10a		
	10b		
990		0-EZ)	2020

Pa	rt IV	Supporting Organizations (continued)			
				Yes	No
11	Has th	ne organization accepted a gift or contribution from any of the following persons?			
а	A pers	son who directly or indirectly controls, either alone or together with persons described in lines 11b and			
	11c b	elow, the governing body of a supported organization?	11a		
b	A fam	ily member of a person described in line 11a above?	11b		
С	A 35%	6 controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide			
	detail	in Part VI.	11c		
Sec	tion E	3. Type I Supporting Organizations			
				Yes	No
1	Did th	e governing body, members of the governing body, officers acting in their official capacity, or membership of one or			
		supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers,			
		ors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) ively operated, supervised, or controlled the organization's activities. If the organization had more than one supported			
		ization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the			
		orted organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did th	e organization operate for the benefit of any supported organization other than the supported			
	organ	ization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part \	11 how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	super	vised, or controlled the supporting organization.	2		
Sec	tion (C. Type II Supporting Organizations			
				Yes	No
1		a majority of the organization's directors or trustees during the tax year also a majority of the directors			
		stees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
		nagement of the supporting organization was vested in the same persons that controlled or managed			
800	the su	pported organization(s). D. All Type III Supporting Organizations	1		
360	LIOIT	7. All Type III Supporting Organizations		· ·	
_	Distan			Yes	No
1		e organization provide to each of its supported organizations, by the last day of the fifth month of the			
	-	ization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
		(ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the	1		
2	-	ization's governing documents in effect on the date of notification, to the extent not previously provided? any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported	<u> </u>		
2		ization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
		ganization maintained a close and continuous working relationship with the supported organization(s).	2		
3		ason of the relationship described in line 2, above, did the organization's supported organizations have a	_		
		cant voice in the organization's investment policies and in directing the use of the organization's			
	-	ne or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
		orted organizations played in this regard.	3		
Sec	tion E	Type III Functionally Integrated Supporting Organizations			
1	Check	the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
а		The organization satisfied the Activities Test. Complete line 2 below.			
b		The organization is the parent of each of its supported organizations. Complete line 3 below.			
С		The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see ins	struction	s).	
2	Activit	ties Test. Answer lines 2a and 2b below.		Yes	No
а	Did su	ubstantially all of the organization's activities during the tax year directly further the exempt purposes of			
		ipported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those	supported organizations and explain how these activities directly furthered their exempt purposes,			
	how ti	he organization was responsive to those supported organizations, and how the organization determined			
		nese activities constituted substantially all of its activities.	2a		
b		e activities described in line 2a, above, constitute activities that, but for the organization's involvement,			
		r more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in			
		If the reasons for the organization's position that its supported organization(s) would have engaged in	O1-		
^		activities but for the organization's involvement.	2b		
3		t of Supported Organizations. Answer lines 3a and 3b below.			
а		e organization have the power to regularly appoint or elect a majority of the officers, directors, or	20		
b		es of each of the supported organizations? If "Yes" or "No" provide details in Part VI. e organization exercise a substantial degree of direction over the policies, programs, and activities of each	3a		
D		supported organizations? If "Yes." describe in Part VI the role played by the organization in this regard.	3b		

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supportin	g Orgar	nizations	
1	Check here if the organization satisfied the Integral Part Test as a qualifyin	g trust on	Nov. 20, 1970 (explain in l	Part VI). See instructions.
	All other Type III non-functionally integrated supporting organizations must		· ·	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
_1	Net short-term capital gain	1		
_2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
_5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
a	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
c	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other factors			
	(explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
_3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,			
	see instructions).	4		
_5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
_6	Multiply line 5 by 0.035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
_1	Adjusted net income for prior year (from Section A, line 8, column A)	1		
2	Enter 0.85 of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functional	ly integrat	od Type III supporting orga	nization (soo

Schedule A (Form 990 or 990-EZ) 2020

instructions).

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued) Section D - Distributions **Current Year** 1 Amounts paid to supported organizations to accomplish exempt purposes 1 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity 2 Administrative expenses paid to accomplish exempt purposes of supported organizations 3 4 Amounts paid to acquire exempt-use assets 5 Qualified set-aside amounts (prior IRS approval required - provide details in Part VI) 5 Other distributions (describe in Part VI). See instructions. 6 6 7 7 Total annual distributions. Add lines 1 through 6. Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions. 8 9 Distributable amount for 2020 from Section C, line 6 10 10 Line 8 amount divided by line 9 amount (i) (ii) Underdistributions Distributable **Excess Distributions** Section E - Distribution Allocations (see instructions) Pre-2020 Amount for 2020 Distributable amount for 2020 from Section C, line 6 2 Underdistributions, if any, for years prior to 2020 (reasonable cause required - explain in Part VI). See instructions. 3 Excess distributions carryover, if any, to 2020 **a** From 2015 **b** From 2016 c From 2017 **d** From 2018 e From 2019 f Total of lines 3a through 3e g Applied to underdistributions of prior years h Applied to 2020 distributable amount i Carryover from 2015 not applied (see instructions) j Remainder. Subtract lines 3g, 3h, and 3i from line 3f. 4 Distributions for 2020 from Section D, line 7: a Applied to underdistributions of prior years **b** Applied to 2020 distributable amount c Remainder. Subtract lines 4a and 4b from line 4. 5 Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions 6 Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions. 7 Excess distributions carryover to 2021. Add lines 3j and 4c. 8 Breakdown of line 7: a Excess from 2016 **b** Excess from 2017 c Excess from 2018 d Excess from 2019 e Excess from 2020

Schedule A (Form 990 or 990-EZ) 2020

GREAT PLAINS INSTITUTE FOR SUSTAINABLE

Schedule A	(Form 990 or 990-EZ) 2020 DEVELOPMENT,	INC.	41-1921126 Page 8
Part VI	Supplemental Information. Provide the exp Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9 line 1; Part IV, Section D, lines 2 and 3; Part IV, Section D, lines 5, 6, and 8; and Part V, Section E, li (See instructions.)	olanations required by Part II, line 10; Part II, line 17 a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lir tion E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; P	7a or 17b; Part III, line 12; les 1 and 2; Part IV, Section C, Part V, Section B, line 1e; Part V,
	(Gee instructions.)		

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Name of the organization

GREAT PLAINS INSTITUTE FOR SUSTAINABLE DEVELOPMENT, INC.

Employer identification number

41-1921126

Organiz	ation type (cneck or	.e):
Filers of	:	Section:
Form 99	0 or 990-EZ	X 501(c)(3) (enter number) organization
		4947(a)(1) nonexempt charitable trust not treated as a private foundation
		527 political organization
Form 99	0-PF	501(c)(3) exempt private foundation
		4947(a)(1) nonexempt charitable trust treated as a private foundation
		501(c)(3) taxable private foundation
		covered by the General Rule or a Special Rule . 7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.
General	Rule	
	· ·	filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.
Special	Rules	
X	sections 509(a)(1) a any one contributor	described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under nd 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; line 1. Complete Parts I and II.
	contributor, during literary, or educatio	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, nal purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering instead of the contributor name and address), II, and III.
	year, contributions is checked, enter he purpose. Don't com	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box ere the total contributions that were received during the year for an exclusively religious, charitable, etc., aplete any of the parts unless the General Rule applies to this organization because it received nonexclusively, etc., contributions totaling \$5,000 or more during the year
but it mu	ust answer "No" on	eat isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

Name of organization

GREAT PLAINS INSTITUTE FOR SUSTAINABLE
DEVELOPMENT, INC.

Employer identification number

41-1921126

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	al space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$ <u>1,460,000</u> .	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$ 700,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3		\$ 641,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4_		\$ 2,240,969.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5		\$\$15,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6		\$	Person X Payroll

Name of organization

GREAT PLAINS INSTITUTE FOR SUSTAINABLE

DEVELOPMENT, INC.

Employer identification number 41-1921126

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. (a) (d) (c) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution 7 X Person **Payroll** 619,100. Noncash (Complete Part II for noncash contributions.) (a) (c) (d) Name, address, and ZIP + 4 Type of contribution No. **Total contributions** 8 X Person **Payroll** 192,699. Noncash (Complete Part II for noncash contributions.) (a) (c) (d) Name, address, and ZIP + 4 **Total contributions** Type of contribution No. Person **Payroll** Noncash (Complete Part II for noncash contributions.) (d) (a) (b) (c) Name, address, and ZIP + 4 **Total contributions** Type of contribution No. Person Payroll Noncash (Complete Part II for noncash contributions.) (a) (b) (c) (d) No. Name, address, and ZIP + 4 **Total contributions** Type of contribution Person **Payroll** Noncash (Complete Part II for noncash contributions.) (b) (c) (d) (a) **Total contributions** No. Name, address, and ZIP + 4 Type of contribution Person **Payroll** Noncash (Complete Part II for noncash contributions.)

Employer identification number Name of organization GREAT PLAINS INSTITUTE FOR SUSTAINABLE DEVELOPMENT, INC.

41-1921126

Part II	Noncash Property (see instructions). Use duplicate copies of Pa	art II if additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
- - -		\$	
(a) No. rom art I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
- - -		\$	
(a) No. rom art I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
- -		\$	
(a) No. rom art I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
- - -		\$	
(a) No. rom art I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
— - -		\$	
(a) No. rom art I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
— - 		 	

Name of organization **Employer identification number** GREAT PLAINS INSTITUTE FOR SUSTAINABLE DEVELOPMENT, 41-1921126 Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then

•	Section 501(c)(4), (5), or (6) organizat	ions: Complete Part III.			
Nan		LAINS INSTITUTE	FOR SUSTAINA	ABLE E	mployer identification number
	DEVELOP	MENT, INC.	504/)		41-1921126
Pa	art I-A Complete if the org	anization is exempt und	er section 501(c) (or is a section 527	organization.
2 3	Provide a description of the organiz Political campaign activity expendit Volunteer hours for political campai	ures gn activities			\$
_		anization is exempt und		·	
1	Enter the amount of any excise tax	incurred by the organization unc	der section 4955		> \$
	Enter the amount of any excise tax				
	If the organization incurred a section				
	a Was a correction made?				Yes No
	o If "Yes," describe in Part IV. art I-C Complete if the org	anization is exempt und	er section 501(c)	except section 50	1(c)(3)
	Enter the amount directly expended	-		-	►\$
	Enter the amount of the filing organ				Ψ
_	exempt function activities		•		> \$
3	Total exempt function expenditures				
	line 17b		•		► \$
4	Did the filing organization file Form				
5					
	made payments. For each organization				
	contributions received that were pro-				arate segregated fund or a
	political action committee (PAC). If	additional space is needed, prov	ride information in Part	IV.	
	(a) Name	(b) Address	(c) EIN	(d) Amount paid fro filing organization's funds. If none, enter	contributions received and
					If none, enter -0

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2020

LHA

032041 12-02-20

		,				
Part II-A Complete if the org section 501(h)).	anization is exen	npt under section	501(c)(3) and file	ed Form 5768 (ele	ction under	
A Check if the filing organiza	ation belongs to an affil	•	Part IV each affiliated	group member's name	e, address, EIN,	
. — '	ation checked box A ar	• /	visions apply.			
Limi	its on Lobbying Exper	nditures		(a) Filing organization's totals	(b) Affiliated gro	oup
1a Total lobbying expenditures to influ	uence public opinion (d	grassroots lobbying)				
b Total lobbying expenditures to influ		, , ,		80,700.		
c Total lobbying expenditures (add li				80,700.		
d Other exempt purpose expenditure				5,095,648.		
e Total exempt purpose expenditure	es (add lines 1c and 1d))		5,176,348.		
f Lobbying nontaxable amount. Enter				408,817.		
If the amount on line 1e, column (a) o	or (b) is: The lob	bying nontaxable am	ount is:			
Not over \$500,000	20% of t	the amount on line 1e.				
Over \$500,000 but not over \$1,000	0,000 \$100,00	00 plus 15% of the exce	ess over \$500,000.			
Over \$1,000,000 but not over \$1,5	500,000 \$175,00	00 plus 10% of the exce	ess over \$1,000,000.			
Over \$1,500,000 but not over \$17,	,000,000 \$225,00	00 plus 5% of the exces	ss over \$1,500,000.			
Over \$17,000,000	\$1,000,0	000.				
g Grassroots nontaxable amount (en	nter 25% of line 1f)			102,204.		
h Subtract line 1g from line 1a. If zer	o or less, enter -0			0.		
i Subtract line 1f from line 1c. If zero	o or less, enter -0			0.		
j If there is an amount other than ze		ine 1i, did the organiza	tion file Form 4720	Г	- , -	٦.,
reporting section 4911 tax for this		wasing Davied Haden			Yes	No
(Some organizations t	hat made a section 50	eraging Period Under D1(h) election do not h ate instructions for lin	nave to complete all c	of the five columns be	low.	
	Lobbying Exper	nditures During 4-Yea	r Averaging Period			
Calendar year (or fiscal year beginning in)	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) Total	
2a Lobbying nontaxable amount	329,221.	347,322.	395,596.	408,817.	1,480,9	56.
b Lobbying ceiling amount (150% of line 2a, column(e))					2,221,43	
c Total lobbying expenditures	42,663.	45,927.	139,000.	80,700.	308,29	90.
d Grassroots nontaxable amount	82,305.	86,831.	98,899.	102,204.	370,23	39.
e Grassroots ceiling amount (150% of line 2d, column (e))					555,3	59.
	i	i			1	

Schedule C (Form 990 or 990-EZ) 2020

f Grassroots lobbying expenditures

Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

or e	each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description	(a)		(b	<u>)</u>
	e lobbying activity.	Yes	No	Amo	ount
1	During the year, did the filing organization attempt to influence foreign, national, state, or				
	local legislation, including any attempt to influence public opinion on a legislative matter				
	or referendum, through the use of:				
а	Volunteers?				
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?				
	Media advertisements?				
d	Mailings to members, legislators, or the public?				
	Publications, or published or broadcast statements?				
	Grants to other organizations for lobbying purposes?				
	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?				
-	Other activities?				
	Total. Add lines 1c through 1i				
	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?				
	If "Yes," enter the amount of any tax incurred under section 4912				
	If "Yes," enter the amount of any tax incurred by organization managers under section 4912				
	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? † III-A Complete if the organization is exempt under section 501(c)(4), section	n 501(c)(5) or sec	tion	
ı uı	501(c)(6).	00 1(0)(0	,, or occ	, cion	
				Yes	No
	Were substantially all (90% or more) dues received nondeductible by members?		1		
1					
1 2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		2		
2 3	Did the organization agree to carry over lobbying and political campaign activity expenditures from the till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered	e prior year? n 501(c)(5	3), or sec		3, is
2 3	Did the organization agree to carry over lobbying and political campaign activity expenditures from the till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes."	e prior year? n 501(c)(5 "No" OR (3), or sec b) Part I		3, is
2 3 Par	Did the organization agree to carry over lobbying and political campaign activity expenditures from the till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered	e prior year? n 501(c)(5 "No" OR (3), or sec b) Part I		3, is
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2 3 Par 1 2	Did the organization agree to carry over lobbying and political campaign activity expenditures from the till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid).	e prior year? n 501(c)(5 "No" OR (l), or sec b) Part I		3, is
2 3 Par 1 2	Did the organization agree to carry over lobbying and political campaign activity expenditures from the till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). Current year	e prior year? n 501(c)(5 "No" OR (l	3), or sec b) Part I		3, is
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2 3 Par 1 2 a b c	Did the organization agree to carry over lobbying and political campaign activity expenditures from the till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total	e prior year? n 501(c)(5 "No" OR (3), or sec b) Part I		3, is
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2 3 Par 1 2 a b c 3 4	Did the organization agree to carry over lobbying and political campaign activity expenditures from the till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered answered "Yes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politic expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeded the organization agree to carryover to the reasonable estimate of nondeductible lobbying and p expenditure next year? Taxable amount of lobbying and political expenditures (See instructions)	e prior year? n 501(c)(5 "No" OR (3), or sec b) Part I 2a 2b 2c 3		3, is
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SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

GREAT PLAINS INSTITUTE FOR SUSTAINABLE DEVELOPMENT, INC.

Employer identification number 41-1921126

Par	t I Organizations Maintaining Donor Advised	d Funds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, line		
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in v	-	
	are the organization's property, subject to the organization's e		
6	Did the organization inform all grantees, donors, and donor ac		
	for charitable purposes and not for the benefit of the donor or		
Par	impermissible private benefit?		Yes No
			Part IV, line 7.
1	Purpose(s) of conservation easements held by the organization	`	Control of the Contro
	Preservation of land for public use (for example, recreat	·	of a historically important land area
	Protection of natural habitat	Preservation of	of a certified historic structure
2	Preservation of open space Complete lines 2a through 2d if the organization held a qualifi	ind conservation contribution in the form	of a concentation accoment on the last
2	day of the tax year.	ed conservation contribution in the form	Held at the End of the Tax Year
а			_
	Number of conservation easements on a certified historic stru	ucture included in (a)	
	Number of conservation easements included in (c) acquired a		
u	listed in the National Register	·	I
3	Number of conservation easements modified, transferred, rele		
	year ▶	,g,	g
4	Number of states where property subject to conservation eas	ement is located	
	Does the organization have a written policy regarding the peri	•	•
	violations, and enforcement of the conservation easements it	holds?	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, h	handling of violations, and enforcing con	servation easements during the year
	>		
7	Amount of expenses incurred in monitoring, inspecting, handle	ling of violations, and enforcing conserva	ation easements during the year
	> \$		
8	Does each conservation easement reported on line 2(d) above	•	
	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservation	·	
	balance sheet, and include, if applicable, the text of the footne	•	nents that describes the
Par	organization's accounting for conservation easements. t III Organizations Maintaining Collections of	Art Historical Treasures or O	ther Similar Assets
I ai	Complete if the organization answered "Yes" on Form		ther offilial Assets.
10	If the organization elected, as permitted under FASB ASC 958		and balance about works
ıa	of art, historical treasures, or other similar assets held for pub	•	
	service, provide in Part XIII the text of the footnote to its finan	· · · · · · · · · · · · · · · · · · ·	•
b	If the organization elected, as permitted under FASB ASC 958		
b	art, historical treasures, or other similar assets held for public		
	provide the following amounts relating to these items:	exhibition, education, or research in furt	riciance of public service,
	(i) Revenue included on Form 990, Part VIII, line 1		▶ \$
			L A
2	If the organization received or held works of art, historical trea		al gain, provide
_	the following amounts required to be reported under FASB AS		ga, provide
а	Revenue included on Form 990, Part VIII, line 1	_	> \$
	A		A

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Schedule D (Form 990) 2020

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

	t III Organizations Maintaining Co		t Hista	orical Tre	asures o	r Other	Similar		21120		age 🗲
									(contin	uea)	
3	Using the organization's acquisition, accessio	n, and other record	s, cneck	any of the	rollowing that	make sig	gnificant u	se of its			
	collection items (check all that apply):		. —								
a	Public exhibition	c			change progra						
b	Scholarly research	е	• 📖	Other							
С	Preservation for future generations										
4	Provide a description of the organization's col							e in Part	XIII.		
5	During the year, did the organization solicit or							_	_	_	,
_	to be sold to raise funds rather than to be mai								Yes		No
Par	t IV Escrow and Custodial Arrang		ete if the	organizatio	n answered '	"Yes" on	Form 990,	Part IV,	line 9, or		
	reported an amount on Form 990, Part										
1a	Is the organization an agent, trustee, custodia	n or other intermed	liary for c	contribution	s or other ass	sets not ir	ncluded		_		,
	on Form 990, Part X?							L	Yes		No
b	If "Yes," explain the arrangement in Part XIII a	nd complete the fol	llowing ta	able:							
									Amount		
С	Beginning balance						1c				
d	Additions during the year						1d				
е	Distributions during the year						1e				
f	Ending balance										
2a	Did the organization include an amount on Fo							\square	Yes		No
b	If "Yes," explain the arrangement in Part XIII.										
Par	t V Endowment Funds. Complete if	the organization an	swered	"Yes" on Fo	orm 990, Part	IV, line 1	0.				
		(a) Current year		rior year	(c) Two yea	I .	(d) Three ye	ears back	(e) Four	years	back
1a	Beginning of year balance										
b	Contributions										
С	Net investment earnings, gains, and losses										
d	Grants or scholarships										
	Other expenditures for facilities										
_	and programs										
f	Administrative expenses										
g g											
2	Provide the estimated percentage of the curre	ent vear end halance	e (line 10	column (a	// hold as:	L			l		
a	Board designated or quasi-endowment	ant year end balance	% %	i, coluitiit (a	jj rielu as.						
	Permanent endowment	%	—70								
b	Term endowment > 9										
C	· · · · · · · · · · · · · · · · · · ·	-									
0-	The percentages on lines 2a, 2b, and 2c shou	•						4:			
Зa	Are there endowment funds not in the posses	sion of the organiza	ation that	are neid ai	na aaminister	rea for the	e organiza	tion	Г	V	<u> </u>
	by:									Yes	No
	(i) Unrelated organizations								3a(i)		
	(ii) Related organizations								3a(ii)		
	If "Yes" on line 3a(ii), are the related organizat								3b		
Dar	Describe in Part XIII the intended uses of the of tVI Land, Buildings, and Equipme		wment fi	unds.							
Fai			D-4 N) F 000	D-4-V-1	40				
	Complete if the organization answered							. 1			
	Description of property	(a) Cost or o			t or other		cumulate	d	(d) Book	value)
		basis (investr	nenii)	Dasis	(other)	aep	reciation				
	Land										
b	Buildings				F 600		2 42				
С	Leasehold improvements			3	5,680.		3,42		32	2,25	
d	Equipment			12	2,153.	1	22,15	3.			0.
	Other										
Total	. Add lines 1a through 1e. (Column (d) must eq	ual Form 990. Part	X. colum	n (B). line 1	0c.)				32	2,25	<u>54.</u>

	T	d-of-vear market value
(b) Book value	(c) Welliod of Valuation. Gost of City	J OI year market value
		d-of-vear market value
(-)	(-)	,
	11d. See Form 990, Part X, line 15.	(b) Book value
15.)	<u> </u>	
on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 25	
		(b) Book value
		1
	on Form 990, Part IV, line (b) Book value on Form 990, Part IV, line Description	on Form 990, Part IV, line 11c. See Form 990, Part X, line 13. (b) Book value (c) Method of valuation: Cost or end on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

Sche	edule D (Form 990) 2020 DEVELOPMENT, INC.		41-1	.921126 Page 4
	rt XI Reconciliation of Revenue per Audited Financial St	atements With Revenu	e per Return.	r = = = r ago
	Complete if the organization answered "Yes" on Form 990, Part IV,	line 12a.	-	
1	Total revenue, gains, and other support per audited financial statements		1	8,891,636.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
а	Net unrealized gains (losses) on investments	2a		
b				
С	Recoveries of prior year grants			
d				
е	Add lines 2a through 2d		2e	0.
3	Subtract line 2e from line 1		3	8,891,636.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
С	Add lines 4a and 4b		4c	0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line	12.)	5	8,891,636.
Pa	rt XII Reconciliation of Expenses per Audited Financial S	Statements With Expens	ses per Return	•
	Complete if the organization answered "Yes" on Form 990, Part IV,	line 12a.		
1	Total expenses and losses per audited financial statements		1	6,843,771.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
а	Donated services and use of facilities	2a		
b	Prior year adjustments	2b		
С	Other losses	2c		
d				
е	Add lines 2a through 2d		2e	0.
3	Subtract line 2e from line 1		3	6,843,771.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
С	Add lines 4a and 4b		4c	0.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line	: 18.)	5	6,843,771.
Pa	rt XIII Supplemental Information.	, 		
Provi	ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a an	d 4; Part IV, lines 1b and 2b; P	art V, line 4; Part X	, line 2; Part XI,

lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART X, LINE 2:

THE ORGANIZATION HAS A TAX-EXEMPT STATUS UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE. THE ORGANIZATION HAS ADOPTED ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES, ASC 740-10. THE ORGANIZATION'S POLICY IS TO EVALUATE UNCERTAIN TAX POSITIONS, AT LEAST ANNUALLY, FOR THE POTENTIAL FOR INCOME TAX EXPOSURE FROM UNRELATED BUSINESS INCOME OR FROM LOSS OF NONPROFIT STATUS. THE ORGANIZATION CONTINUES TO OPERATE CONSISTENT WITH ITS ORIGINAL EXEMPTION APPLICATION AND EACH YEAR TAKE THE NECESSARY ACTIONS TO MAINTAIN ITS EXEMPT STATUS. THE ORGANIZATION HAS BEEN CLASSIFIED AS AN ORGANIZATION THAT IS NOT A PRIVATE FOUNDATION UNDER THE INTERNAL REVENUE CODE AND CHARITABLE CONTRIBUTIONS TO THE ORGANIZATION BY DONORS ARE TAX DEDUCTIBLE. IN COMPLIANCE WITH THEIR EXEMPT STATUS, THE

SCHEDULE J (Form 990)

Department of the Treasury

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

➤ Attach to Form 990.

2020

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest information.

GREAT PLAINS INSTITUTE FOR SUSTAINABLE

DEVELOPMENT, INC.

 $\begin{array}{c} \text{Employer identification number} \\ 41 - 1921126 \end{array}$

Pa	art I Questions Regarding Compensation			
			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	Compensation committee Written employment contract			
	Independent compensation consultant X Compensation survey or study			
	Form 990 of other organizations Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		X
b	Participate in or receive payment from a supplemental nonqualified retirement plan?	4b		X
С	Participate in or receive payment from an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		X
b	Any related organization?	5b		<u> </u>
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		X
b	Any related organization?	6b		Х
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		i

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred benefits		(E) Total of columns	(F) Compensation in column (B)	
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Derients	(B)(i)-(D)	reported as deferred on prior Form 990	
(1) ROLF NORDSTROM	(i)	193,130.	0.	0.	0.	17,490.	210,620.	0.	
PRESIDENT & CEO	(ii)	0.	0.	0.	0.	0.	0.	0.	
(2) DOUGLAS SCOTT	(i)	162,560.	0.	0.	0.	7,200.		0.	
VICE PRESIDENT	(ii)	0.	0.	0.	0.	0.	0.	0.	
(3) DEBORAH KARASOV	(i)	159,729.	0.	0.	0.	13,950.	173,679.	0.	
C00	(ii)	0.	0.	0.	0.	0.	0.	0.	
(4) BRAD CRABTREE	(i)	158,184.	0.	0.	0.	15,698.		0.	
VICE PRESIDENT	(ii)	0.	0.	0.	0.	0.	0.	0.	
	(i)								
	(ii)								
	(i)								
	(ii)								
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	(i)								
	(ii)								
	(i)								
	(ii)								

Part III Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

SCHEDULE O

(Form 990 or 990-EZ)

Name of the organization

THE STATE CCS-EOR GROUP.

DEVELOPMENT

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

► Go to www.irs.gov/Form990 for the latest information.

GREAT PLAINS INSTITUTE FOR SUSTAINABLE

INC.

2020 Open to Public Inspection

OMB No. 1545-0047

Employer identification number 41-1921126

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

THE MIDCONTINENT STATES ENVIRONMENTAL AND ENERGY REGULATORS (MSEER),

PJM STATES GROUP, AND THE MIDWESTERN POWER SECTOR COLLABORATIVE (MPSC);

HELPING SHAPE THE NATIONAL DISCOURSE SURROUNDING THE CLEAN POWER PLAN

BY PRESENTING TO NUMEROUS GROUPS AND CONFERENCES AROUND THE US; AND

SUPPORTING THE DEPLOYMENT OF CARBON CAPTURE AND SEQUESTRATION WITH

ENHANCED OIL RECOVERY (CCS-EOR) THROUGH INCENTIVES AND EDUCATION BY

CONVENING OF THE NATIONAL ENHANCED OIL RECOVERY INITIATIVE (NEORI) AND

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

TO INCREASE THE DEPLOYMENT OF RENEWABLE ELECTRICITY, IMPROVE THE MARKET

RULES FOR DEMAND RESPONSE AND INTEGRATE THE FULL RANGE OF DISTRIBUTED

ENERGY RESOURCES; 2) WORKING WITH UTILITIES AND OTHER KEY INTERESTS TO

REALIGN THE UTILITY BUSINESS MODEL AND REGULATORY FRAMEWORK TO MORE

EFFECTIVELY ACHIEVE A LOW-CARBON ENERGY SYSTEM AND MEET EVOLVING

CONSUMER DEMANDS (THIS INCLUDES GPI'S NATION-LEADING E21 INITIATIVE AND

RELATED WORK WITH MADISON GAS AND ELECTRIC).

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

TO BE ECONOMICALLY AND ENVIRONMENTALLY SUSTAINABLE. GPI'S PRIORITIES

INCLUDE: INCREASING ENERGY EFFICIENCY AND SUPPORTING SUSTAINABLE

COMMUNITIES THROUGH MINNESOTA GREENSTEP CITIES, THE METRO CLEAN ENERGY

RESOURCE TEAM, SMALL BUSINESS ENERGY COACHING, AND RE-AMP ENERGY

EFFICIENCY AND LOCAL SOLUTIONS WORKING GROUPS; INCREASING THE

DEPLOYMENT OF SOLAR ENERGY AND TRANSFORMING LOCAL SOLAR MARKETS THROUGH

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) 2020

032211 11-20-20

Name of the organization GREAT PLAINS INSTITUTE FOR SUSTAINABLE **Employer identification number** 41-1921126 DEVELOPMENT, INC. SOLAR GARDEN DEPLOYMENT AND A GROW SOLAR PARTNERSHIP; AND IMPROVING LOCAL PLANNING PRACTICES TO SUPPORT CLEAN ENERGY DEPLOYMENT. FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: TRANSPORTATION AND FUELS GPI FOCUSES ON TWO MAIN STRATEGIES FOR REDUCING OUR DEPENDENCE ON FOREIGN OIL AND GREENHOUSE GASES IN THE TRANSPORTATION SECTOR; LESS POLLUTING, DOMESTIC FUELS (ELECTRICITY, BIOFUELS, CNG, BIOCNG AND HYDROGEN); AND REDUCING THE NEED FOR DRIVING THROUGH BETTER URBAN DESIGN. PRIORITIES INCLUDE: CONVENING THE BIOECONOMY COALITION OF MINNESOTA MAKING MN THE BEST PLACE IN THE WORLD TO SITE THE DEVELOPMENT OF ADVANCED BIOFUEL, RENEWABLE CHEMICAL, AND BIOMASS THERMAL INDUSTRIES; FACILITATING DRIVE ELECTRIC MINNESOTA A STATEWIDE ELECTRIC VEHICLE PARTNERSHIP WORKING TO EXPAND ELECTRIC VEHICLE OWNERSHIP AND PUBLIC CHARGING INFRASTRUCTURE (THIS MAY EXPAND TO A REGIONAL MIDWESTERN EFFORT); AND COLLABORATING WITH ARGONNE NATIONAL LAB TO MAKE THE GREENHOUSE GASES, REGULATED EMISSIONS, AND ENERGY USE IN TRANSPORTATION MODEL (GREET) MORE ROBUST AND USER-FRIENDLY. EXPENSES \$ 790,500. INCLUDING GRANTS OF \$ 0. REVENUE \$ 1,500. FORM 990, PART VI, SECTION B, LINE 11B: THE BOARD MEMBERS ARE PROVIDED A DRAFTED 990 TO REVIEW AND MAKE CHANGES. ONCE APPROVED BY THE BOARD MEMBERS, THE 990 IS FILED. FORM 990, PART VI, SECTION B, LINE 12C: THE DIRECTORS ARE ASKED ANNUALLY TO DISCLOSE AN INSTANCE THAT MAY CONSTITUTE A CONFLICT IN ANY BOARD DISCUSSION, VOTE OR CONTRACT

2020.05093 GREAT PLAINS INSTITUTE FO 107125_1

Schedule O (Form 990 or 990-EZ) 2020		Page 2
Name of the organization GREAT PLAINS IN DEVELOPMENT, IN		Employer identification number 41-1921126
NEGOTIATION. DIRECTORS ARE AS	KED TO ABSTAIN FROM VOTING ON	ANY DECLARED
CONFLICT AND EMPLOYEES ARE RE	QUESTED TO REFRAIN FROM ACTIV	E PARTICIPATION
IN ANY NEGOTIATION INVOLVING	A DECLARED CONFLICT.	
-		
FORM 990, PART VI, SECTION B,		
	SURVEYS, CONTEMPORANEOUS DOC	UMENTATION TO
DETERMINE FINAL COMPENSATION		
FORM 990, PART VI, SECTION C,	LINE 19:	
OTHER DOCUMENTS ARE AVAILABLE	UPON REQUEST.	
FORM 990, PART IX, LINE 11G,	OTHER FEES:	
CONSULTANTS - PARTNER DISTRIE	SUTION:	
PROGRAM SERVICE EXPENSES		1,916,218.
MANAGEMENT AND GENERAL EXPENS	EES	0.
FUNDRAISING EXPENSES		0.
TOTAL EXPENSES		1,916,218.
CONSULTANTS:		
PROGRAM SERVICE EXPENSES		602,342.
MANAGEMENT AND GENERAL EXPENS	EES	50,601.
FUNDRAISING EXPENSES		52,616.
TOTAL EXPENSES		705,559.
PROFESSIONAL SERVICES:		
PROGRAM SERVICE EXPENSES		71,087.
MANAGEMENT AND GENERAL EXPENS	JES	190,224.
FUNDRAISING EXPENSES		6,095.
032212 11-20-20	Sche	edule O (Form 990 or 990-EZ) 2020